
TRICITY BEARINGS

A N D I N D U S T R I A L T E C H N O L O G I E S

Company Overview

TriCity Bearings and Industrial Technologies Ltd. supplies industrial maintenance, repair, and operation (MRO) replacement parts. Founded in 2021, our company is headquartered in Brantford, Ontario with branch locations in Cambridge, Hagersville, and Oshawa.

Key Products: Bearings, belting, power transmission equipment, electric motors, gearboxes, lubrication, seals, and heavy conveying equipment.

Our Competitive Advantages

As a premier supplier of bearings and industrial parts, our competitive advantages are deeply rooted in our operational efficiency, expansive local inventory, and unparalleled commitment to customer service, especially during critical breakdowns.

Large Local Inventories

Our single most significant advantage is maintaining a large local inventory of bearings and industrial parts in our branch locations. This commitment to inventory depth ensures that our customers have immediate access to the components they need, when they need them.

Industry-Leading Breakdown Service

We are an acknowledged industry leader in breakdown service, providing swift and expert response during equipment failures. This critical service is spearheaded by our dedicated division, The Breakdown Team

- **24/7 Rapid Response:** The Breakdown Team offers around-the-clock service, ensuring that expert assistance, diagnosis, and replacement parts are mobilized immediately, regardless of the time of day.
- **Specialized Expertise:** This division focuses exclusively on emergency service, combining deep technical knowledge with our superior parts inventory to minimize equipment downtime and restore operations quickly and efficiently.

The Position

The role of a Technical Sales Representative (TSR) in the bearings and industrial parts sector is a dynamic and challenging position that bridges the gap between complex engineering products and customer needs.

This representative is not just a salesperson; they are a technical consultant, problem-solver, and relationship builder, focusing on the specialized components that keep industrial operations running smoothly.

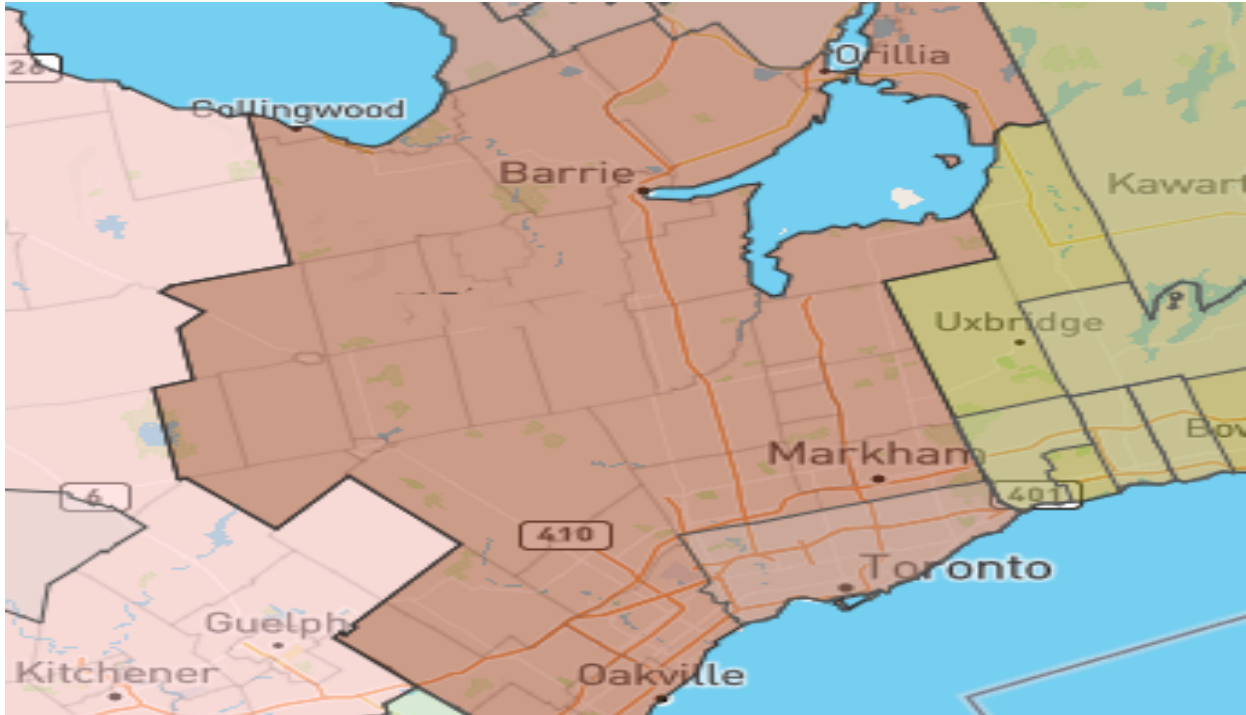
The Territory

This territory, stretching from the GTA North to Barrie, is basically a sales playground! Forget the downtown grind, you get to be the brand builder in booming suburbs and regional hubs.

- **The Mix is the Fun:** One day you're closing a deal with a Markham tech company; the next, you're building deep community ties in Barrie. It's never boring.
- **Be the Big Fish:** The GTA is crowded, but this corridor lets you establish our brand as the local expert and preferred partner, especially in fast-growing areas like Newmarket and Aurora.

- Variety is Key: You're covering corporate headquarters, massive logistics centres, and local businesses. This constant change keeps the sales game fresh and exciting.
- The Drive is Better: Trading bumper-to-bumper city traffic for a route that moves toward cottage country views? Yes, please!

This isn't just a territory; it's a chance to see our brand flourish from the ground up in Central Ontario's most dynamic growth zone!



Qualifications

- Excellent communication, presentation, and interpersonal skills.
- Ability to articulate complex technical information in a clear and concise manner to both technical and non-technical audiences.
- Demonstrated ability to negotiate and close sales deals.
- Self-motivated, results-oriented, and able to work independently as well as part of a team.
- Willingness to travel as required to meet clients and attend events.

Salary and Benefits:

- Competitive Salary + Commission

- Company vehicle
- Health, vision, and dental coverage
- 5 weeks paid vacation
- A supportive and collaborative work environment

Equal Opportunity Employer

We are an equal opportunity employer and value diversity at our company. We do not discriminate on the basis of race, religion, color, national origin, gender, sexual orientation, age, marital status, veteran status, or disability status.

Visit us online or Apply to:

careers@tricitybearings.com